

POSITION: Sales Engineer

REPORTS TO: Pre-Sales Manager

OBJECTIVE OF THE POSITION

- To design and develop complex communication solutions to support customers' business operation and to ensure smooth implementation of the solution.
- To provide technical input to customer tenders during bidding process.
- To conduct audit on customer networks and provide sales opportunities to Key Relationship Managers.
- To manage and ensure sign off for all complex Enterprise Sales Customer projects.
- To manage and approve all software requests from Key Relationship Managers and ensure that there is no depletion of software.

QUALIFICATION

- Degree in Telecommunications Engineering or equivalent.

EXPERIENCE

- 5 years' experience in sales engineering in a telecommunications or ICT sector.

LEGAL CERTIFICATION / PROFESSIONAL MEMBERSHIP

- CCNA/CISCO Collaboration
- Membership to Engineering Registration Board.
- Membership of a relevant professional body will be an added advantage.