

# JOB ADVERTISEMENT

Live connected.

# Transformation! Change! Technology!

We are looking to recruit talented, innovative, dynamic and highly motivated individuals to fill in the following vacancies.

# 1. HEAD OF MOBILE FINANCIAL SERVICES

# REPORTS TO: General Manager – Consumer Sales OBJECTIVES OF THE JOB

- Develop and implement the MFS strategy aligned with BTC's digital vision and market trends.
- Drive customer acquisition, usage, and retention through innovative MFS products and services.
- Lead cross-functional teams in launching and scaling digital wallets, mobile banking, payments, and related Fintech solutions.
- Identify and execute partnerships with banks, Fintechs, merchants, and regulators to expand the MFS ecosystem.
- Ensure full regulatory compliance with financial, risk, and data protection standards.
- Monitor performance metrics, develop pricing strategies, and lead revenue growth initiatives.

#### **OUALIFICATION**

- Bachelor's Degree in Marketing, Business Administration, ICT, Finance, or related field.
- A Master's Degree is an added advantage.
- Professional certifications in any of the following are highly desirable:
- Certified FinTech Professional (CFtP)
- Digital Financial Services (DFS) Certification
- ACIB or equivalent professional banking certification
- Financial Risk Manager (FRM)
- Project Management (e.g., PMP or Prince2)

# **EXPERIENCE**

- In-depth knowledge of mobile money ecosystems, financial regulations, and digital payment platforms.
- Strong commercial acumen with a track record of driving revenue growth and profitability.
- Exceptional stakeholder engagement, negotiation, and partnership-building skills.
- Experience with product innovation, customer experience management, and agile methodologies.
- Strategic thinker with hands-on execution capability.

## **KEY COMPETENCIES**

- Minimum of 9 years' experience in marketing, financial services, or telecommunications.
- At least 5 years' experience in a leadership role within mobile money, payments, or digital banking services, managing business products, especially in emerging markets.

## PROFESSIONAL MEMBERSHIP

• Membership of a professional association will be an added advantage

# 2. SENIOR ENGINEER - SINGLE VOICE CORE

REPORTS TO: Core Network Manager OBJECTIVES OF THE JOB

- Responsible for operation and maintenance of a high-quality service of core networks for voice and data services, always ensuring high performance on all systems to meet customer satisfaction targets.
- Lead the team in core network operations, planning, review and modernizing the network.
- Provide effective technical support to SV Core Engineers, assistant engineers, and technicians.
- Continually provide quality improvements within the voice & data units' core operations.

#### **QUALIFICATION**

- Degree in Telecommunications Engineering, Electrical & Electronics Engineering or equivalent.
- Specialised training in Telecommunications.

# **EXPERIENCE**

• Six (6) years experience in maintaining Core switching units, two (2) years of which should be as Senior Engineer.

#### **PROFESSIONAL MEMBERSHIP**

- ERB Compliant.
- Membership of a professional association will be an added advantage (BIE, IEEE, etc)

# 3. DATACOM ENGINEER

# REPORTS TO: Datacom Operations Manager OBJECTIVES OF THE JOB

- To influence designs and plans for new implementations and integrations on the IP Core,
  Metro and Broadband originating from other departments
- To design, plan and document security implementations and integrations on the IP Core, Metro and Broadband
- To design and document all major network changes including integrations, upgrades, down grades, patches, optimisations and installations affecting the operating network on IP Core, Metro and Broadband.
- To implement Standard Operating Enterprise Datacom Procedures including security, quality, and maintenance procedures.

### **QUALIFICATION**

- Degree in Telecommunications Engineering, IP Engineering, or equivalent.
- Specialist training in Telecommunications

## **EXPERIENCE**

• Five (5) years of experience in IP networks.

# PROFESSIONAL MEMBERSHIP

- Cisco Certified Network Professional (CCNP) or equivalent is an added advantage.
- ERB Compliant

Kindly state the position that you are applying for as the subject. If you fit the bill, kindly send your application, latest CV and certified copies of certificates and Identity document (OMANG) to: recruitment@btc.bw

CLOSING DATE: 15<sup>th</sup> August 2025

N.B: Kindly note that BTC will not receive hand delivered applications.

Applications should be addressed to:

Chief Human Capital Officer Botswana Telecommunications Corporation P.O Box 700 Gaborone, Botswana

Email: recruitment@btc.bw Website: www.btc.bw